> With KwikTag, we are now able to store our A/P and A/R documentation directly in our ERP system, Microsoft Dynamics AX. Because we no longer have to send an accountant to each of our 75 locations to do yearly audits, we are saving a tremendous amount of time, money and resources. ""

Bill Blyth, CIO — *Oldcastle Precast*

kwiktag®

for Microsoft Dynamics® AX

Oldcastle Precast | Auburn, Washington

Customer Profile:

Oldcastle Precast

Oldcastle Precast is a leading manufacturer of precast concrete products for the construction industry. They employ more than 3,500 people in 75 locations nationwide and are headquartered in Auburn, Washington.

The Challenge:

Dispersed Document Access

Through acquisitions and expansion, Oldcastle Precast was beginning to experience the significant challenge of managing a large enterprise with many nationally dispersed locations. They had grown to 75 manufacturing plants located across the country with each plant processing their own accounts payable and receivables documentation. Every year when it came time for internal and Sarbanes-Oxley (SOX) audits, the only method to verify documentation was to fly an accountant from headquarters to each location. This required a great deal of time, money and resources, but Oldcastle had yet to find a viable alternative. In addition, Oldcastle wanted to address the highly manual A/P process that was generally cumbersome and often entailed the filing and re-filing of an invoice five or more times.

Ultimately, Oldcastle wanted to streamline and centralize some of their business processes to accommodate their large number of locations, while preserving capital and resources.

Overview

Summary

By deploying KwikTag, Oldcastle Precast is now easily able to access, manage and audit each of their plant's financial data and documentation for all 75 of their remote locations.

Departments

300 Users
Accounting
Accounts Payable
Finance
Collections
Shipping
Executive Management

Documents Scanned

Invoices
Purchase Orders
Vendor Packing Slips
Delivery Tickets/Pick Slips
General Ledger Backup Documentation

Solutions

KwikTag for Microsoft Dynamics AX
KwikTag Basic

The Solution:

Fully Integrated Electronic Document Management

CIO Bill Blyth understood that electronic document management software could not only help the company streamline their business processes, but that with the right solution, the cost savings would be substantial. He began searching for a document management software application that would meet Oldcastle's business and technical requirements. These requirements included:

> Seamless integration with the Microsoft Dynamics AX ERP system
> Minimal disruption of established business process flow
> Easy, remote deployment to all 75 locations and simple user training
> An affordable solution that generates positive Return on Investment (ROI)

Blyth first came across KwikTag at a Microsoft Convergence Conference. Soon after, ImageTag's engineers set up a pilot program for Oldcastle to demonstrate the proof of concept and integration with Axapta. This initial design, development, and implementation took about two months. After this successful pilot, the roll out to the other 74 locations took only two months. Because of KwikTag's simple and intuitive design, getting new users up and running required little training. New users were trained by a remote Help Desk member, who walked them through the tagging and scanning process and showed them how to access KwikTag within Axapta.

"We are definitely seeing the process work the way we had envisioned," states Blyth. Instead of filing pick slips into paper file cabinets, plant personnel are now able to scan them directly into Axapta, where the company accountants can access them at any time. Finance can now instantly call up an invoice to verify a general ledger posting and Collections can easily solve a customer dispute by electronically accessing the signed delivery slip and faxing or emailing it to the client.

The time-consuming accounts payable process has been streamlined, as well. A/P now simply scans in the invoice as they enter the transaction into Axapta. The electronic invoice is attached to the posting in Axapta for instant access and management approval. With this new consistent method of entry and approval, the company has been able to centralize the printing of checks. Oldcastle staff members are now scanning in thousands of documents a day, with little to no process change or disruption to their daily routine.

This deployment has required no additional headcount or resources and is increasing worker productivity. Because KwikTag fits so well into their current processes, users have been quite receptive and Oldcastle management sees opportunities to leverage KwikTag in other areas of the company. Blyth explains, "Being spread out over 75 locations makes it difficult to gather documentation. We see applications for KwikTag in HR, Payroll, Safety, Environmental, Trucking, and more. There are many ways we could benefit by managing documents electronically across all our plants."

Results

Simplified Regulatory Compliance

Housing all accounting documents electronically simplifies the process of meeting Sarbanes-Oxley (SOX) requirements and preparing for audits.

Centralized Electronic Repository

Oldcastle Precast's Accounting department has much greater visibility and control with immediate access to a centralized repository of all A/P and A/R documentation.

Streamlined Workflow

Because an incoming invoice is immediately scanned into Axapta as it is entered, A/P staff no longer have to file, pull and re-file a document multiple times. The invoice is instantly available directly from the posting.

Immediate Worker Productivity

With the ability to remotely access plant documents, accounting personnel are able to take on additional responsibilities.

Decreased Travel Expenditures

Accountants no longer have to travel to each of the 75 plants to verify documentation, resulting in significant travel savings.

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